



FREE Pay & Benefits Negotiation WORKSHOP
Learn to confidently negotiate your financial future

*Whether you are negotiating for a new job
or an earned raise or promotion, you will gain confidence to:*

- *Identify and articulate your personal value*
- *Conduct objective market research to benchmark a target salary and benefits*
- *Develop an arsenal of negotiation strategies and persuasive responses*

I got a 5% raise! I
did what I learned
in the workshop
and it worked!

-- K.G.
2018 attendee

Thursday, August 22 / 6:30pm – 8:30pm
Long Beach/Signal Hill WorkPlace
Sponsored by J. Caveness & H.E.P., Inc.

Registration: salary.aauw.org/longbeach

Created for working women and limited to 40 participants, each AAUW Work Smart workshop is interactive with role-playing and a trained facilitator. Since 2016, these local workshops have been coordinated by American Association of University Women (AAUW) Long Beach, whose mission is to advance gender equity for women and girls through research, education, and advocacy.

Not able to attend in person?

An online version of AAUW Work Smart is available at salary.aauw.org.